



ALAWWAL CAPITAL A SAUDI JOINT STOCK COMPANY

PILLAR III DISCLOSURES REPORT As Of 31 December 2016

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Introduction

- ✓ Alawwal CAPITAL is a Saudi closed joint stock company registered with the CMA under license number 30 / 6022 dated 09 / 6 / 1427H
 - AND license number 36 / 8095 dated 01 / 01 / 1429H (corresponding to 10 / 1 / 2008)
 - AND license number 37 / 14178 dated 21 / 06 / 1435H (corresponding to 21 / 04 / 2014)
 - AND commercial registration number 4030170788 dated 19 / 06 / 1428H (corresponding to 05 / 07 / 2007)

- ✓ The Company is licensed in
 - a) Managing (Funds – Portfolio)
 - b) Arranging
 - c) Advising
 - d) Custody of securities
 - e) Dealing as principal

2) PURPOSE OF THE REPORT

- ✓ The Pillar III disclosure report has been prepared in accordance with the prudential rules and Pillar III disclosure guidelines issued by the Capital Market Authority (CMA).
- ✓ The purpose of this disclosure is to inform market participants about AL awwal capital, risk exposures, risk assessment process and the capital adequacy.



3) CAPITAL STRUCTURE

- ✓ The Company's authorised, issued and fully paid up share capital is 5,000,000 shares of SR 10 each
- ✓ The Company has not issued any capital instruments of innovative complex, or hybrid nature.
- ✓ The Capital of the Company as of December 31, 2015 consists of pillar 1 only as
 - i. Paid-up Capital SR 50 m
 - ii. Accumulated Reserves SR 3.6 m
 - iii. Accumulated Profit of SR 21.4 m.

4) CAPITAL ADEQUACY

- ✓ The Prudential Rules are based on three pillars.
 - Pillar 1 regulates the minimum capital requirements for
 - a) credit risk
 - b) market risk
 - c) operational risk
 - d) large and excess exposures
 - e) liquidity requirements
 - Pillar 2 regulates the authorized person's
 - a) internal capital assessment
 - b) risk management
 - c) governance



Pillar 3 regulates how information regarding

- risk management
 - capital requirements
 - capital adequacy etc . (should be made public)
- ✓ The total capital ratio shall not be allowed to be lower than 1. Whenever the ratio is lower than 1, the authorized person shall decrease its exposures or increase its capital base
 - ✓ The Company will consistently maintain its capital adequacy ratio well above the regulatory minimum of 1%
 - ✓ The audited capital base, minimum capital requirement and capital adequacy ratio
 - ✓ **ALAWWAL CAPITAL COMPANY**
as per the CMA's Prudential Rules are as follows

SAR ' 000

Description	2014 SR'000	2015 SR'000	2016 SR'000
<u>Capital Base</u>			
Tier 1 Capital	80,559	80,945	74,982
Tier 2 Capital	0	0	0
Total Capital Base	80,559	80,945	74,982
<u>Minimum Capital Requirement</u>			
Market Risk	6,007	8,552	9,671
Credit Risk	19,797	17,948	12,731
Operational Risk	4,599	4,887	4,326
Total Minimum Capital Required	30,403	31,387	26,728
<u>Capital Adequacy Ratio</u>			
Total Capital Ratio (Time)	2.65	2.58	2,81
Tier 1 Capital Ratio (Time)	2.65	2.58	2,81
Surplus / (Deficit) in the capital	50,156	49,558	48,254



- ✓ The capital base consists of Tier 1 capital --which includes (Paid-up Capital, Audited retained earnings and Accumulated Reserves)
- ✓ The company does not have Tier 2 capital as per article 4 and 5 of the Prudential Rules.
- ✓ The minimum capital requirements for market, credit and operational risk are calculated as per the requirements specified in part 3 of the Prudential Rules.
- ✓ The Company manages its capital base in light of Pillar I and Pillar II of the Prudential
- ✓ The Company's business objectives when managing capital adequacy is to comply with the capital requirements set forth by the CMA to safeguard the Company's ability to continue as a going concern, and to maintain a strong capital base.
- ✓ The Company's risk and capital assessment policies are designed to identify and quantify these risks , set appropriate limits in line with defined risk appetite, ensuring control and monitoring adherence to the limits
- ✓ The principal risks associated with the Company's business are credit risk, market risk, liquidity risk, operational risk and reputation risk.
- ✓ The table below describes the approaches the Company has adopted for determining

Credit Risk	Standardized Approach
Market Risk	Standardized Approach
Operational Risk	Basic Indicator Approach



- ✓ The Company aims to maximise shareholders' value through an optimal capital structure that protects the stakeholders' interests under extreme stress conditions, and provides sufficient capacity for growth whilst ensuring compliance with the regulatory requirements and meeting shareholders' expectations
- ✓ Each element of our risk control framework plays a key role in the decision-making processes within the firm.
- ✓ All material risks are reported to the respective authority holders at least monthly.
- ✓ Four basic pillars illustrate the company's efforts to reduce the risks
 1. Protecting the financial strength of (AL AWWAL Capital) by controlling our risk exposures and avoiding potential risk concentrations
 2. Protecting our reputation through a sound risk culture characterized by a holistic and integrated view of risk, performance and reward, and through full compliance with our standards and principles, particularly our Code of Business Conduct and Ethics.
 3. Ensuring management accountability, whereby business management, as opposed to Risk Control, owns all risks assumed throughout the firm and is responsible for the continuous and active management of all risk exposures to ensure that risk and return are balanced.
 4. Disclosure of risks to
 - Senior management
 - Board of Directors
 - All other stakeholders (with an appropriat level of transparency)



5) RISK MANAGEMENT

5. 1 Strategies and processes for risk management and compliance function:

- ✓ Risk Management & Compliance functions in the company is an independent function reduce risk and provide balanced approach to achieve its reporting functionally to Risk & Compliance Committee which reporting to Board of Directors
- ✓ Corporate Governance frameworks are developed to strategic objectives.
- ✓ Transparency and accountability are focal points to business, ensuring that the necessary for effective risk management in all areas of risk including, (Credit, Market and Operational Risk) For the purposes of robust regulatory compliance
- ✓ Risk management is within Risk & Compliance department, performing risk reviews and risk assessments on any new product or process or change initiative documents and provides necessary sign off from the risk management perspective
- ✓ The Board is the highest level approval body that performs its functions in accordance with its terms of reference outlined in the Corporate Governance charter .

Also, there are four Board Committees (Risk & Compliance Committee, Executive Committee, Audit Committee and Nomination & Remuneration Committee) which have separate terms of reference approved by the Board.

5. 2 Credit Risk Disclosue

- ✓ The Credit risk is defined as the risk of loss resulting from a drop in credit worthiness of issuers of securities, and any debtors to which authorized persons are exposed. also It is the potential risk of a counterparty failing to meet its obligations in accordance with agreed terms.



- ✓ AL awwal Capital Company Credit Risk Policy aims to identify the sources of Credit Risk and establishes the standards for defining, measuring, monitoring, and reporting such risk .
- ✓ So , the company carries out regular stress tests to effectively monitor, measure and manage the credit risk that the company is exposed
- ✓ In compliance with CMA, al awwal capital uses credit quality steps to determine appropriate risk weight for credit risk exposures To identify the credit quality as prescribed by CMA.
- ✓ AL awwal Capital Company uses ratings from credit rating agencies (CRA) mentioned in the Prudential Rules.

5. 3 Market Risk Disclosue

- ✓ Market risk is the risk of loss resulting from adverse movements in the level and in the volatility of market prices of assets, liabilities and financial instruments
- ✓ The stress scenarios are reviewed regularly by UBS in the context of the macroeconomic and geopolitical environment by a committee comprised of representatives from the business divisions and Risk Control
- ✓ Apart from that , the Company did not undertake significant transactions in currencies other than Saudi Riyals or US Dollars during the last years.
- ✓ The monitoring and control of market risk is handled by the risk management function which is responsible for ensuring market risk exposures are measured in accordance with defined policies and reported monthly



5. 4 Operational Risk Disclosue

- ✓ Operational Risk is defined as loss resulting from inadequate or failed internal processes, people, systems and / or external events and legal risk
- ✓ It may also arise from potential disruptions of business processes associated with the delivery of products or services to customers
- ✓ Operational Risk is managed through ensuring that adequate internal processes, systems and people are in place in the respective business areas
- ✓ Policy & procedure documents are maintained with each business / support units of the company for necessary compliance
- ✓ Business Continuity Plan is designed to ensure that the processes are in place for continued effective delivery of all Products & Services at all times
- ✓ The Operational risk Capital charge is calculated as higher of the amounts Under the Basic Indicator Approach, 15 % capital charge is calculated on average operating income of the last three audited financials years

5. 5 Liquidity Risk Disclosure , Strategies , guidelines for managing

- ✓ Liquidity risk is the risk that the company will be unable to meet its obligation as they become due, without adversely affecting on financial conditions
- ✓ Liquidity requirements are monitored on a monthly basis
- ✓ the management ensures that sufficient liquid funds are available to meet any commitments as they arise

5. 6 BUSINESS AND ECONOMIC RISK

- ✓ Business risks implies uncertainty in profits or danger of loss and the events that could pose a risk due to some unforeseen events in future, which causes businesses to fail , could arise due to
 - a. Internal risks – risks arising from events that may happen within the company;
 - b. External risks – risks arising from events that happen out of the company



- ✓ Economic risk is somewhat related to Business risk, as the former is a key External risk that is prone to happen which may impact the running of the company.
- ✓ economic risk can be described as the likelihood that the company will be affected by macroeconomic conditions such as government regulation, exchange rates, or political stability, most commonly in a foreign country
- ✓ In terms of economic risk, the risk management department does a regular stress testing which takes into account some distressed macro-economic conditions in order to assess the impact on the net income of the company
- ✓ Also the key potential business risks are identified as part of the budgeting and forecasting process
- ✓ Business risk is covered by the budgeted income. Moreover, the company usually does an ongoing review of its performance against the budget and in addition also takes into account the current market conditions

5. 7 STRATEGIC RISK

- ✓ The profitability of the company could be adversely impacted by the failure implement the following factors
 - a. The correct strategy
 - b. Not being able to meet its business objectives, targets
 - c. Losing the support from its shareholders
- ✓ Competition risk could be one of the primary causes of strategic risk
- ✓ The Company in an effort to have a clear direction had developed a medium term strategic plan ranging over the next 5 years, which identifies clearly the objectives of the company and how it intends to achieve them.



5. 8 REPUTATION RISK

- ✓ Reputational risk is not a stand-alone risk and is inherent and derived from any of the other risks that have been detailed above. As these are not stand alone risks, proper and efficient management of the underlying risks which are prone to result in these risks is critical to avoid reputation risk
- ✓ Some important sources for reputation risk
 - a. Failure to meet market expectations
 - b. Ineffective Business Continuity Plans
 - c. Failure to deliver minimum standards of service
 - d. Unethical practice by company employee

6. 9 COMPLIANCE RISK

- ✓ Mean , risk of non-conformance with (laws, rules and regulations) set forth by the CMA and other governmental and supervising agencies within the Kingdom of Saudi Arabia
- ✓ These risks also arise in situations where the laws or rules governing the company's products and activities of its clients may be ambiguous
- ✓ Also , these risks my be expose the company to fines, civil money penalties, payment of damages
- ✓ To treatment and avoiding all this risks
 - a) The Compliance department carries out a regular compliance monitoring program to identify the key compliance issues relating to different business and activities in the company.
 - b) The Compliance Committee and the Internal Audit Committee to monitoring any risks related to the process of compliance and prepare detailed reports to the Board of Directors



APPENDICES

Appendix I

Illustrative Disclosure on Capital Base

CAPITAL BASE	Value in SAR '000
Tier-1 Capital	
Paid-up capital	50,000
Share premium	0
Reserves	3,594
Audited retained earnings	21,388
Verified previous year profit/(loss)	0
Verified interim profit/(loss)	0
Loss offsetting against capital reduction	0
Tier-1 adjustment *	0
<i>Unverified interim loss (-)</i>	0
<i>Unverified previous year loss (-)</i>	0
<i>Goodwill and intangible assets (-)</i>	0
<i>Unrealised losses from HFT investments (-)</i>	0
<i>Unrealised losses from AFS investments (-)</i>	0
<i>Deferred zakah assets (-)</i>	0
<i>Dividend expense from retained earnings (-)</i>	0
<i>Zakah expense from retained earning (-)</i>	0
<i>Other negative equity items (-)</i>	0
<i>Other deductions from Tier-1 (-)</i>	0
<i>Deductions (-)</i>	0
Tier-1 capital	74,982
Tier-2 Capital	
Subordinated loans	0
Tier 2 debt securities	0
Cumulative preference shares	0
Revaluation reserves	0
Tier-2 adjustment *	0
Other deductions from Tier-2 (-)	0
Deduction to meet Tier-2 capital limit (-)	0
Tier-2 capital	0
CAPITAL BASE	74,982



Appendix II

Illustrative Disclosure on Capital Adequacy

Exposure Class	Exposures	Net	Risk	Capital	The Amount
Credit Risk					
On-balance Sheet Exposures					
Governments and Central Banks	0	0	0	0	0
Administrative Bodies And NPO	0	0	0	0	0
Authorized Persons and Banks (including cash)	2,067	2,067	100%	14%	289
Margin Financing	0	0	0	0	0
Corporates	86	86	714%	14%	86
High risk investments	4,944	4,944	400%	14%	2,769
Securitization and re securitization	0	0	0	0	0
Investment funds	210	210	150%	14%	44
Listed Shares	0	0	0	0	0
Other Exposures					
Cash or gold	2,244	2,244			
Tangible assets	2,887	2,887	300%	14%	1,213
Deferred expenditure / accrued income	14,347	14,347	300%	14%	6,026
Retail exposures	238	238	714%	14%	238
Past due items	0	0	0	0	0
Other Assets	0	0	0	0	0
Total On-Balance sheet Exposures	27,024	27,024			10,665
Off-balance Sheet Exposures					
OTC/Credit Derivatives	0	0	0	0	0
Repurchase agreements	0	0	0	0	0
Securities borrowing/lending	0	0	0	0	0
Commitments	0	0	0	0	0
Other off-balance sheet exposures	2,067	2,067	714%	14%	2,066
Total Off-Balance sheet Exposures	2,067	2,067	7		2,066
Total On and Off-Balance sheet Exposures	29,091	29,091			12,731
Prohibited Exposure Risk Requirement					
Total Credit Risk Exposures					12,731
Market Risk					
	LONG	SHORT			
Interest rate risks	0	0			0
Equity price risks	1,103	0		18%	199
Risks related to investment funds	59,204	0		16%	9,473
Securitization/ re-securitization positions	0	0			0
Excess exposure risks	0	0			0
Settlement risks and counterparty risks	0	0			0
Foreign exchange rate risks	0	0			0
Commodities risks.	0	0			0
Total Market Risk Exposures	60,307	0			9,671
Operational Risk					
					4,326
Minimum Capital Requirement					
					26,728
Surplus/ (Deficit) in Capital					
					48,254
Total Capital Ratio (time)					
					2.81



Appendix III

Illustrative Disclosure on Credit Risk's (Risk Weight)

Risk weight	Exposures after netting and credit risk mitigation As of 31/12/2016											
	APs and banks	Corporates	High risk investments	Investment funds	Tangible assets	Deferred expenditure / accrued income	Past due items	Prohibited risks	Other Assets	Off Balance sheet commitments	Total Exposure after netting and credit Risk mitigation	Total Risk Weighted Assets
0%									2,244		2,244	0
100%	2,067										2,067	2,067
150%				210							210	315
300%					2,887	14,347					17,235	51,704
400%			4,944								4,944	19,777
414%											0	0
714%		86					238			2,067	2,391	17,071
Average Risk Weight	2,067	614	19,777	315	8,662	43,042	1,701	0	0	14,756	29,091	90,935
Deduction From Capital Base												



Appendix IV

Illustrative Disclosure on Credit Risk's (Rated Exposure)

Illustrative Disclosure on Credit Risk's Rated Exposure As of 31/12/2016								
Exposure Class	Long term Rating of counterparties							
	Credit Quality Step	1	2	3	4	5	6	Unrated
	S & P	AAA TO AA-	A+ TO A-	BBB+BBB-	BB+ To BB-	B+ TO B-	CCC + and Below	Unrated
	Fitch	AAA TO AA-	A+ TO A-	BBB+BBB-	BB+ To BB-	B+ TO B-	CCC + and Below	Unrated
	Moody's	Aaa TO Aa3	A1 TO A3	Baa1To Baa3	Ba1 To Ba3	B1 TO B3	CAA1 and Below	Unrated
Capital Intelligence	AAA	AA TO A	BBB	BB	B	C and below	Unrated	
On and Off balance-sheet Exposure								
Governments and Central Banks								
Authorized Persons and Banks					2,067			
Corporates								
Retail								
Investments Funds								
Securitization								
Margin Financing								
Other Assets								
Total	0	0	0	0	2,067	0	0	
Exposure Class	Short term Rating of counterparties							
	Credit Quality Step	1	2	3	4			Unrated
	S & P	A-1+,A-1	A-2	A-3	Below A-3			Unrated
	Fitch	F1+,F1	F2	F3	Below F3			Unrated
	Moody's	P-1	P-2	P-3	Not Prime			Unrated
Capital Intelligence	A1	A2	A3	Below A3	Unrated			
On and Off balance-sheet Exposure								
Governments and Central Banks								
Authorized Persons and Banks								
Corporates					86			
Retail					238			
Investments Funds					210			
Securitization								
Margin Financing								
Other Assets								
Total	0	0	0	0	534			



Appendix V

Illustrative Disclosure on Credit Risk Mitigation

Exposure Class	Illustrative Disclosure on Credit Risk Mitigation					
	Exposures before CRM	Exposures Covered by Guarantees / Credit Derivatives	Exposures Covered by Financial Collateral	Exposures Covered by Netting Agreement	Exposures Covered by other Eligible Collaterals	Exposures After CRM
Credit Risk						
On-Balance sheet Exposures						
Governments and Central Banks						0
Authorized Persons and Banks	2,067					2,067
Corporates	86					86
Retail						0
Investments	5,154					5,154
Securitization						0
Margin Financing						0
Other Assets	19,717					19,717
Total On-Balance Sheet Exposures	27,024	0	0	0	0	27,024
Off-Balance sheet Exposures						
OTC/Credit Derivatives						
Exposure in the form of repurchase agreements						
Exposure in the form of securities lending						
Exposure in the form of commitments						
Other off-balance sheet exposures	2,067					
Total Off-Balance Sheet Exposures	2,067	0	0	0	0	0
Total On and Off-Balance Sheet Exposures	29,091	0	0	0	0	27,024

